Company Tracking Number: BA25180ST

TOI: MS08G Group Medicare Supplement - Standard Sub-TOI: MS08G.001 Plan A 2010

Plans 2010

Product Name: GROUP MEDICARE SUPPLEMENT

Project Name/Number: ADVERTISING/BA25180ST

# Filing at a Glance

Company: UnitedHealthcare Insurance Company

Product Name: GROUP MEDICARE SERFF Tr Num: UHLC-127888026 State: Arkansas

**SUPPLEMENT** 

TOI: MS08G Group Medicare Supplement - SERFF Status: Closed-Filed- State Tr Num: 50474

Standard Plans 2010 Closed

Sub-TOI: MS08G.001 Plan A 2010 Co Tr Num: BA25180ST State Status: Filed-Closed

Filing Type: Advertisement Reviewer(s): Stephanie Fowler

Authors: Michelle Ambach, Wanda Disposition Date: 12/15/2011

Augustus, Tammy Frederick,

Bobbie Walton

Date Submitted: 12/14/2011 Disposition Status: Filed-Closed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

# **General Information**

Project Name: ADVERTISING Status of Filing in Domicile: Not Filed

Project Number: BA25180ST Date Approved in Domicile: Requested Filing Mode: File & Use Domicile Status Comments:

Explanation for Combination/Other: Market Type: Group

Submission Type: New Submission Group Market Size: Large Group Market Type: Association Overall Rate Impact:

Filing Status Changed: 12/15/2011

State Status Changed: 12/15/2011 Deemer Date:

Created By: Michelle Ambach Submitted By: Bobbie Walton

Corresponding Filing Tracking Number: BA25180ST

Filing Description:

Submitted for your review is advertising for use in connection with the AARP group health insurance plans. The enclosed advertising is new and does not replace any previously submitted advertisement. The material included within this filing is an Invitation to Inquire. Final production of the enclosed advertising will show the component number on the bottom left hand corner of the advertisement.

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# **Company and Contact**

### **Filing Contact Information**

Susan Cipollo, Director

680 Blair Mill Rd.

215-902-8444 [Phone]

Horsham, PA 19044

215-902-8813 [FAX]

**Filing Company Information** 

UnitedHealthcare Insurance Company CoCode: 79413 State of Domicile: Connecticut
185 Asylum Street Group Code: 707 Company Type: Life and Health

Hartford, CT 06103 Group Name: State ID Number:

(860) 702-5000 ext. [Phone] FEIN Number: 36-2739571

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# **Filing Fees**

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation:  $50 \times 1 = 50$ 

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

UnitedHealthcare Insurance Company \$50.00 12/14/2011 54531115

Company Tracking Number: BA25180ST

TOI: MS08G Group Medicare Supplement - Standard Sub-TOI: MS08G.001 Plan A 2010

Plans 2010

Product Name: GROUP MEDICARE SUPPLEMENT

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# **Correspondence Summary**

# **Dispositions**

StatusCreated ByCreated OnDate SubmittedFiled-ClosedStephanie Fowler12/15/201112/15/2011

Company Tracking Number: BA25180ST

TOI: MS08G Group Medicare Supplement - Standard Sub-TOI: MS08G.001 Plan A 2010

Plans 2010

Product Name: GROUP MEDICARE SUPPLEMENT

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# **Disposition**

Disposition Date: 12/15/2011

Implementation Date: Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: BA25180ST

TOI: MS08G Group Medicare Supplement - Standard Sub-TOI: MS08G.001 Plan A 2010

Plans 2010

Product Name: GROUP MEDICARE SUPPLEMENT

Project Name/Number: ADVERTISING/BA25180ST

Schedule Item Schedule Item Status Public Access

Supporting DocumentSOVFiled-ClosedYesFormSELF MAILERFiled-ClosedYes

 SERFF Tracking Number:
 UHLC-127888026
 State:
 Arkansas

 Filing Company:
 UnitedHealthcare Insurance Company
 State Tracking Number:
 50474

Company Tracking Number: BA25180ST

TOI: MS08G Group Medicare Supplement - Standard Sub-TOI: MS08G.001 Plan A 2010

Plans 2010

Product Name: GROUP MEDICARE SUPPLEMENT

Project Name/Number: ADVERTISING/BA25180ST

# Form Schedule

Lead Form Number: BA25180ST

Schedule	Form	Form Type Form Name	Action	<b>Action Specific</b>	Readability	Attachment
Item	Number			Data		
Status						
Filed-	BA25180S	Advertising SELF MAILER	Initial		45.000	BA25180ST.p
Closed	T					df
12/15/2011	1					

# When it comes to Medicare, a little planning goes a long way.

# **Medicare Decision Path**

# STEP 1

### Learn the Basics

Understand how Medicare works and what it covers.

# STEP 2

Choose your path

### Medicare Parts A & B

Hospital (Part A) & medical (Part B) coverage through the government, both available when you're 65.



### STEP 3

# **Cover my Prescriptions**

Part D helps pay for medications not covered by Medicare. Available through private insurance companies.



# STEP 4

# **Explore my Supplemental Choices**

Medicare supplement insurance pays some of the out-of-pocket costs Medicare doesn't.



# STEP 5

# Choose my Supplemental Plan

Review your options and make your decision.

# Medicare Advantage Plan (Part C)

Hospital and medical coverage through private insurance companies, available when you're 65.



### STEP 3

# Cover my Prescriptions

Some Part C plans offer Part D drug coverage and some plans may have an extra cost or premium.



### STEP 4

# Explore my Part C Choices

Different Medicare Advantage plans are available, such as PPO, HMO and PFFS.



### STFP 5

# Choose my Part C Plan

Review your options and make your decision.





PRSRT STD U.S. POSTAGE PAID UNITEDHEALTHCARE

UnitedHealthcare Insurance Company P.O. Box 1017 Montgomeryville, PA 18936

> [Sample A. Sample 123 Any St. Anytown, ST 12345]

# Questions?

# call [1-866-434-6330]

Monday to Friday, 7 a.m. to 11 p.m., and Saturday, 9 a.m. to 5 p.m, ET (TTY users should call: 711)

A friendly licensed insurance agent will guide you through all your available AARP Medicare Supplement Plan options.

Or visit: [GoLong.com]

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AARP does not employ or endorse agents, brokers or producers.

Insured by UnitedHealthcare Insurance Company, Horsham, PA (UnitedHealthcare Insurance Company of New York, Islandia, NY for New York residents.) Policy form No. GRP 79171 GPS-1 (G-36000-4). In some states plans may be available to persons eligible for Medicare by reason of disability.

Not connected with or endorsed by the U.S. Government or the federal Medicare program.

This is a solicitation of insurance. A licensed insurance agent/producer may contact you.

Call to receive complete information including benefits, costs, eligibility requirements, exclusions and limitations.

# Medicare at a glance

Understanding your health insurance options.



This guide is provided by UnitedHealthcare Insurance Company, insurer of the AARP Medicare Supplement Insurance Plans.

BA25180ST

# Medicare Basics

# What is Medicare?

Medicare is a federal health insurance program for people age 65 and over, as well as for some people under age 65 with certain disabilities. Since 1965, it has helped millions of Americans pay for many of the health care services they need. You most likely have already paid into the program through Social Security.

# What does Medicare cover?

# The ABCs (and D) of Medicare

Medicare coverage is divided into four parts: A, B, C and D.



Hospital insurance that helps cover much of the cost of inpatient hospital stays, skilled nursing facility stays, and home health and hospice care. You are responsible for paying the Part A deductible as well as all copayments that apply.

# Part B



Medical insurance that helps cover physician services, outpatient care and laboratory services. However, you are responsible for paying the Part B premium and up to 20% or more in Part B medical expenses. In addition, you will need to meet the Part B annual deductible.



Also called Medicare Advantage, these are plans from Medicareapproved private insurers that cover the same hospital and medical services as Parts A and B. Some plans include prescription drug coverage (Part D), plus extra benefits like vision, dental, hearing and/or health and wellness programs. There may be an extra cost for these benefits.

# Part D



Prescription drug insurance that gives you the option to receive drug coverage for a monthly premium. Part D is available to everyone who is eligible for Medicare and is offered by private insurers that contract with the federal government.

# Will Medicare pay all my health care expenses?

No. As good as Medicare is, it doesn't cover everything. You may be responsible for paying deductibles, copayments and up to 20% or more in Part B medical expenses. These expenses can add up.

That may be why many Americans choose to supplement their Medicare coverage with a Medicare supplement insurance plan. It can help pay some of the out-of-pocket expenses Medicare may not pay. (Read on to learn more about how Medicare and a Medicare supplement plan can work together to meet your needs.)

# How do Lenroll in Medicare?

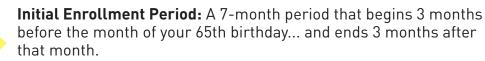
If you're eligible for Social Security or Railroad Retirement benefits when you turn 65, you'll be automatically enrolled in Medicare Part A (hospital) and be able to enroll in Part B (medical). Otherwise, if you want to enroll, you can sign up at your local Social Security office as early as three months before turning 65.

# When should I enroll in Medicare?

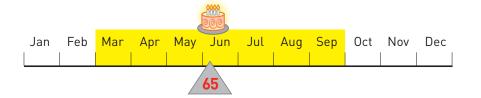
Nobody is required to have Medicare. It is entirely your choice. But if you do want to sign up for Medicare Part B, keep in mind that there are important consequences if you don't meet your enrollment deadline and then decide to join the program later (you may have to pay more).

Your own deadline depends on which enrollment period fits your circumstances:

Use this enrollment period to sign up for Medicare at age 65



For example, if you will turn 65 in **June**, your enrollment period spans from March 1st to September 30th.



Use this enrollment period if you've delayed enrollment beyond age 65

**Special Enrollment Period:** The 8 months following the time you (or your employed spouse) stop working or your health coverage ends (whichever comes first). However, you can enroll in Medicare Part B sooner than this to ensure no break in coverage. Medicare benefits begin the first day of the month after you enroll.

If you didn't **enroll** in Medicare Part B during Special Enrollment...

General Enrollment Period: If you didn't enroll in Medicare Part B during your Special Enrollment Period, you will have to wait until the next General Enrollment period (January 1 through March 31 of each year). You may have to pay a higher premium for late enrollment (a 10% premium penalty for each year you delayed).

# Need Help?

### Medicare & You Call 1-800-MEDICARE or visit www.medicare.gov to receive a free copy of the official Medicare handbook.

### **Social Security Administration** 1-800-772-1213 TTY: 1-800-325-0778

# **AARP Web site** www.aarp.org

# Why choose Medicare supplement insurance?

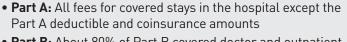
# Pay less out of your own pocket.

All Medicare supplement plans are standardized by the government and offered by private insurance companies, including AARP® Medicare Supplement Plans, insured by UnitedHealthcare Insurance Company (UnitedHealthcare). They're designed to help pay some of the out-of-pocket costs Medicare doesn't.

Some plans even cover copayments and deductibles. As a result, having Medicare supplement insurance could help prevent you from paying up to thousands of dollars\* toward medical services that you would have been responsible for.

### Here's how...

# Medicare pays:



• Part B: About 80% of Part B covered doctor and outpatient medical expenses (after the annual deductible is met)



### Without a Medicare supplement plan

# You pay:

- The Part A deductible and coinsurance amounts that apply
- Usually a Part B premium
- About 20% or more in Part B medical expenses
- Part B annual deductible

# With a Medicare supplement plan

# Medicare supplement insurance pays:

- Part A coinsurance, and most plans pay the hospital deductible
- Up to 20% or more in out-of-pocket costs not paid by Part B

# You pay:

Monthly premiums
 Limited out-of-pocket costs

# When can I sign up?

The best time to buy a Medicare supplement plan is during your six-month open enrollment period which starts the first month in which you are age 65 and enrolled in Part B (except in the states of MA, MN and VT, where open enrollment is on-going). That's because enrolling during this period gives you a guaranteed right to buy any Medicare supplement plan sold in your state, regardless of any medical conditions you may have. (Please call for other situations in which your acceptance may be guaranteed.)

If you delayed enrollment in Medicare Part B beyond your Open Enrollment Period, you can still apply for a Medicare supplement plan – as long as you are enrolled in Medicare Parts A & B and you are not duplicating health insurance coverage.

\*Medicare Payment Advisory Commission (MedPAC). A Data Book: Healthcare Spending and the Medicare Program, June 2011. http://www.medpac.gov/Documents/Jun11DataBookEntireReport.pdf (10 August, 2011) p. 55-57.

Call [1-866-434-6330], Monday to Friday, 7 a.m. to 11 p.m., and Saturday, 9 a.m. to 5 p.m, ET. (TTY users should call: 711.) A friendly licensed insurance agent will guide you through all your available AARP Medicare Supplement Plan options. Or visit [GoLong.com]

# Questions?

<sup>†</sup>depending on your plan

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# **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: SOV Filed-Closed 12/15/2011

Comments:
Attachment:
SOVST.pdf

# STATEMENT OF VARIABILITY

# **Brochure**

Variable	Description		
Bottom of inside panel, far right: [1-866-434-6330]	Telephone number may change.		
Bottom of inside panel, far right: [GoLong.com.]	Web site address may change.		
Top of back panel: [Sample A. Sample 123 Any St. Anytown, ST 12345]	The Name, Street Number, Street Name, City, State, and Zip Code of the individual to whom we are mailing this brochure.		
Bottom of back panel: [1-866-434-6330]	Telephone number may change.		
Bottom of back panel: [GoLong.com]	Web site address may change.		